# IPO and Dual-Track Process Checklist

Thinking about the next step in your business journey? Whether taking the IPO or M&A route, start your preparation early to ensure you have all the documents and information ready in your data room for a quick start and an efficient and smooth due diligence process. So you can always complete or pivot smoothly based on market conditions and strategic opportunities.



# **Corporate Information**

	IPO	Process
Articles of Incorporation and Bylaws		
Certificate of Incorporation		
Minutes of Board of Directors' and Shareholders' Meetings		
Shareholder Agreements		
Organizational Chart		
List of Subsidiaries and Affiliates		
Stockholder Register and Records		
Board Resolutions		
Potential Buyer Information		
Sale Strategy		
Pitch Deck and Marketing Materials		

# **Financial Information**

	IPU	Process
Audited Financial Statements (last 3-5 years)		
Interim Financial Statements		
Tax Returns (last 3-5 years)		
Budgets and Projections		
Management's Discussion and Analysis (MD&A)		
Schedule of Debt and Debt Agreements		
Capitalization Table		
Valuation Reports		
Projected Financial Information		
Synergy Analysis		



# **Legal Information**

	IPO	Dual-Track Process
Material Contracts and Agreements		
Loan Agreements and Credit Facilities		
Leases (Property and Equipment)		
Litigation History and Pending Legal Matters		
Intellectual Property Documentation (Patents, Trademarks,		
Copyrights)		
Employment Agreements		
Employee Stock Option Plans		
Due Diligence Reports		
Confidential Information Memorandum (CIM)		
Sale Contracts and Agreements		
Non-Disclosure Agreements (NDAs) for Potential Buyers		

# **Operational Information**

	IPO	Dual-Track Process
Key Business Contracts		
Customer and Supplier Lists and Contracts		
Sales and Marketing Materials		
Market Research Reports		
Product Information		
Inventory Records		
Transition Plans		
Integration Plans		
Compliance & Regulatory Information		
	IPO	Dual-Track Process
Regulatory Filings		
Licenses and Permits		
Compliance Policies and Procedures		
Environmental Reports		
Health and Safety Reports		
Antitrust Documents		

### **Intellectual Property Information**

	IPO	Dual-Track Process
Patent Registrations and Applications		
Trademark Registrations and Applications		
Copyright Registrations		
Trade Secrets and Proprietary Information		
IP Licensing Agreements		

#### **Human Resources Information**

	IPO	Dual-Track Process
Employee Handbook		
List of Employees (including roles, salaries, benefits)		
Labor Agreements		
Independent Contractor Agreements		
Pension and Benefit Plans		
Change-of-Control Benefits		
Employee Communication Plans		

#### **Technical Documents**

	IPO	Dual-Track Process
IT Infrastructure Overview		
Cybersecurity Policies and Incidents		
Software Licenses		
R&D Documentation		
IT Transition Plans		
Technical Integration Documents		
Other		
	IPO	Dual-Track Process
Press Releases and Media Coverage		
Investor Relations Materials		

Correspondence with Major Clients, Partners, and Suppliers

Risk Management Policies

# Your trusted partner

10,000+

transactions annually

250,000+

users

50+

years of global experience in financial transactions

24/7/365

in-house support



#### Unique expertise

We've been right inside the engine of M&A for decades. The expertise and experience we've gathered is there to drive your success, so you can close more deals, more quickly.



#### Powerful technology

Burdensome tasks become effortlessly automated. Deal marketing, document indexing, redaction (and un-redaction). analytics, reporting and more. Al learns as you use it, getting smarter and smoother.



#### Ironclad security

Protect your data with the best security in the business. Whether it's user access, data at rest, or data in transit, we've got you covered.



#### Unmatched service

Enjoy first-class support, anywhere in the world. All day, every day. In 20 languages. Just tap, type or talk to reach M&A experts who truly care about your deal.

To learn more about how we can help you on your journey, whatever route you take, visit: https://www.datasite.com/en/landing/general/datasite-for-startups If you'd like to speak with the experts about how you can prepare for whatever the future may hold, contact us at info@datasite.com or www.datasite.com.







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